

FTI Consulting Export Control Classification Services

FTI Consulting's Export Controls, Sanctions & Trade Practice (ECST) understands the complexity and importance of determining the correct jurisdiction and classification of items.

Our team regularly provides clients with export classification assessments of varying sizes and complexity. We pride ourselves on being able to approach the classification of items, whether one or thousands, in a practical and thoughtful manner, allowing us to bridge the gap between product design/development and export compliance without placing undue burden on daily business operations.

Our Largest Industry Groups for Export Classification



Aerospace & Defense



Industrial Chemicals



Telecoms, Media & Technology



Automotive & Transportation



Energy, Power & Products



Heavy Machinery & Equipment



Healthcare & Life Sciences



Airlines & Aviation

Why Our Clients Request Classification Support

- New product development
- Daily business operations
- Request from 3rd party
- Internal investigation or review
- Voluntary disclosure to regulators
- Change in regulations
- Determine regulatory filing and registration requirements
- Acquisition of a new business
- Relocation of manufacturing
- Partnering with or hiring non-US persons

Our Experience in Nuanced Areas

- Analysis of the “specially designed” catch and release concept under the ITAR and EAR
- Analyzing Category 5 Part 2 carveouts and notes for encryption items
- Assessing “technology” or technical data
- Impact of Export Control Reform, particularly in the aerospace and defense industry
- Correlation of export classifications between jurisdictions
- Classifying 600-series and 9X515 items
- Software and cloud-based commodities
- Preparing and filing jurisdiction and classification requests (CJ/CCATS)

— MULTIJURISDICTIONAL EXPERIENCE

- United States Munitions List (USML)
- US Commerce Control List (CCL)
- US Nuclear Regulatory Commission Part 110
- UK Strategic Export Control Lists
- EU Munitions List and Dual Use List
- India SCOMET
- Hong Kong Strategic Commodities Control List
- UAE Control List
- Singapore Strategic Goods Control List



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